



# BUYERS & SUPPLIERS

Their Roads To Success In The Public Sector

As the needs of buyers and suppliers evolve, identifying the right business opportunities is the ultimate challenge in public sector procurement. Whether you're a **Public Sector Buyer** seeking new suppliers or **Private Sector Supplier** seeking contracts, **Tenders Direct training and consultancy services** can help you tender more successfully.

HERE WE LOOK AT THE PATHS THAT SUPPLIERS AND BUYERS TRAVEL DOWN TO ACHIEVE THEIR GOALS, AND HOW MILLSTREAM CAN HELP YOU GET THERE

CHOOSE YOUR PATH

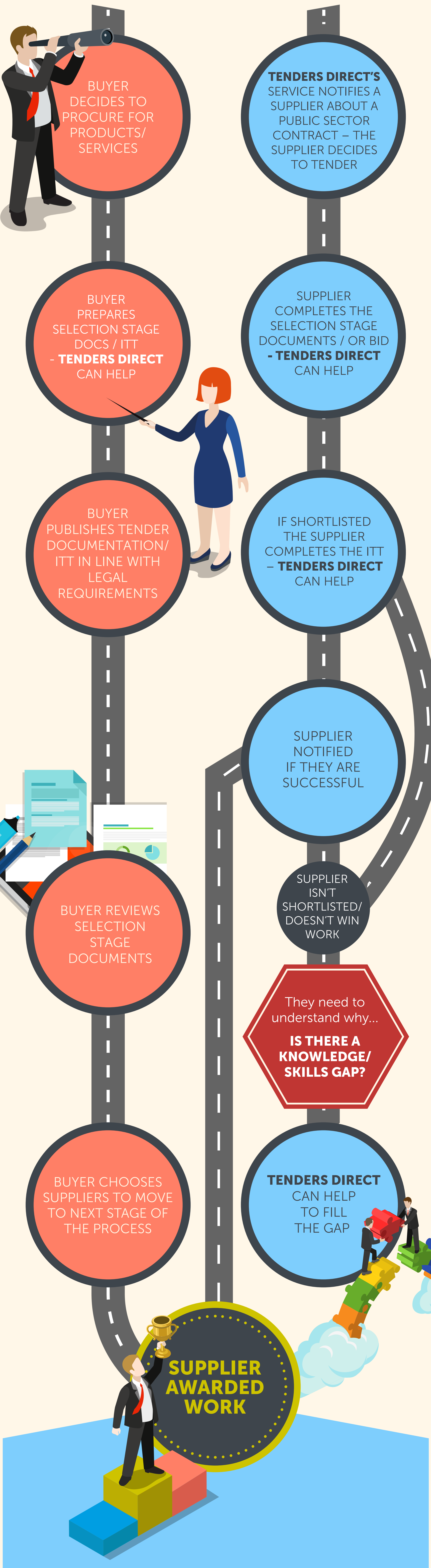


## BUYERS

Tenders Direct training courses help **PUBLIC SECTOR BUYERS** by providing in-house courses to improve the approach to procurement. Our consultants can also help prepare Selection Stage Documents and Invitations to Tender.

## SUPPLIERS

Tenders Direct training courses help **PRIVATE SECTOR SUPPLIERS** to understand Selection Stage Documents and how to write **WINNING BIDS**. Our consultants can also help to prepare and write bids.



**98% OF PROCUREMENT TRAINING COURSE ATTENDEES AGREED THEY:**

(MILLSTREAM INTERNAL DATA)

- » MET THEIR OBJECTIVES
- » WOULD RECOMMEND THE COURSE
- » RATED THE COURSE AS EXCELLENT OR GOOD

TO FIND OUT MORE ABOUT TENDERS DIRECT'S TRAINING AND CONSULTANCY SERVICES WE CAN PROVIDE, CALL **0800 222 9009** OR VISIT **TENDERSDIRECT.CO.UK**

Millstream closes the gap between public sector buyers and suppliers. Our expert training team provides public sector procurement training and consultancy to both buyers and suppliers, either via scheduled training courses, in-house courses or dedicated consultancy tailored to your needs.

We make it easy to prepare and respond to public sector tenders. In a world of bureaucracy, jargon and confusion, what Millstream really provides, is clarity.



**Tenders Direct**

